

Overall relationship strategy

Name						
	,	Now	3 months	6 months	12 months	Ultimate
Relationship score (www.intimasee.com)						
Conversation plans What will I say and do in each meeting in order to achieve the next shift in the relationship)						
Discussion topics and questions		Value for client		Target outcomes		
1st conversation						
2nd conve	ersation					
3rd conversation						
4th conve	rsation					